



Kaiser Permanente
Specialty Medical Office Building Project
Redwood City, CA

January 22, 2021

Marc Goldberg,
Vice President of Business Development
Floor Seal Technology

Marc,

Just wanted to give a shout out to the Floor Seal Technology Team. You and your team provided Swinerton and Kaiser Permanente with a comprehensive evaluation of our concrete package. Your review of mix designs, specifications, Vapor transmission criteria and compatibility to your product was a big plus. Floor Seal was able to provide input on the above items as well as concrete finishing requirements. Your product has shown to be a proven factor in achieving our goals. Floor Seal was used on almost 200,000 square feet of concrete in the SMOB and Swinerton/Kaiser also approved Floor Seal for installing the epoxy coatings through-out the building.

The Floor Seal Team worked to fit our aggressive schedule and provided the project with a proven product and did not impact our schedule and was cost effective.

Again, thank you for helping to achieve another successful project.

Joe Favaloro
Senior Superintendent
Health Care Division
916.997.5103
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Marc Goldberg
Vice President Business Development
Floor Seal Technology, Inc.

Marc,

I wanted to write you a short note thanking the work Floor Seal Technology did at UCSF's – Precision Cancer Medicine Building (PCMB) at Mission Bay in San Francisco. Your thoroughness in the review of the concrete mix designs, concrete placement oversight and curing of the concrete to create a perfect concrete finish and preempting any moisture mitigation issues on approx 400,000 sq. ft.

With the due diligence and precautionary steps that Floor Seal Technology took prior to the installation of the resilient floor covering, it prevented a bigger and more costly issue of the resilient floor covering failing on the concrete substrate. The effort that it took in reaching out the concrete experts in the industry to narrow the issue down to an admixture (V-Mar) that was specified to the concrete mix design.....was a first in my 42 year career. This add mixture did not allow for the porosity in the concrete for the glue to adhere which is required by the resilient flooring manufacturer.

Thank you again for the care and diligence Floor Seal Technology did, and reducing the potential financial and schedule issues that could have been in play. This was a great lesson learned and we will be more cognizant of the admixture on our next major floor covering project.

John W. Elwood
Vice President
(510) 246-5125 mobile
john.elwood@rsconst.com



Marc Goldberg
Floor Seal Technology, Inc

Dear Marc,

I wanted to reach out and send you a quick thank you for all the hard work Floor Seal Technology did at New Stanford Hospital.

Your eagerness to be involved and review concrete mix designs and specified concrete finish prior to placement was essential to the successful installation of the resilient floor covering. Not to mention the continual efforts made reviewing the concrete placement and finish throughout the project.

Due to the dedication and timely action Floor Seal Technology showed throughout the project we were able to avoid any large financial and schedule impacts related to concrete finish and curing of nearly 900,000 sq. ft..

Thank you again for providing the expertise and diligence necessary to provide a substrate ready for resilient flooring installation.

Sincerely,

Crosby Thomas
Project Manager
Clark-McCarthy
(719) 641-3007 mobile
F.Thomas@McCarthy.com



Contractor's State License 229332 C-15

Flooring and Window Covering Contractors

1390 Piper Drive □ Milpitas, CA 95035 □ (408) 263-4400 □ Fax: (408) 263-6813

Bill Clyne
CEO
Floor Seal Technology
1005 Ames Ave
Milpitas, CA 95035

8/17/2011

RE: Kaiser San Mateo VaporSeal 309

Dear Bill

Thank you again for the quality and effectiveness of your team and the VaporSeal 309. We found no cracks anywhere on all three floors of the project. There was very little prep due to the quality of concrete that your curing and sealing product produced.

We walked the job after completion last spring with the Nora flooring specialist, she was impressed with the quality of the entire project. The floors turned out perfect as they did on the South San Francisco Cancer Treatment Center.

Sincerely

A handwritten signature in blue ink that reads "Larry Fabricant". The signature is written in a cursive style with a large, looping "L" and "F".

Larry Fabricant



March 30, 2012

Bonnie Boden
Floor Seal Technology, Inc.
1005 Ames Ave.
Milpitas, CA 95035

RE: Valley Health Center Milpitas

Dear Bonnie:

Thank you for your effort and thorough involvement on the concrete curing and moisture emission control work for the Valley Health Center Milpitas project. I am convinced the expertise of your onsite personnel and the effectiveness of the VaporSeal 309 system were instrumental in reducing the time and cost we originally budgeted for moisture emission control and floor preparation work.

Given their fast-track construction, the extremely moisture-sensitive resilient flooring specified, and the mission-critical nature of healthcare facilities, I have become accustomed to applying remedial moisture control products throughout a facility. Because of your firm's early input and quality assurances we were able to mitigate several of the factors that may have led to more severe moisture emission levels. The few areas on the ground floor that required further remediation were done superbly and with minimal interruption.

Please pass along my gratitude to the rest of your team that helped make this project a success.

Best Regards,

A handwritten signature in blue ink, appearing to read "Jim Hunter", is written over the typed name and title. The signature is stylized and somewhat abstract.

Jim Hunter
Senior Project Manager

390 Bridge Parkway, Redwood Shores, CA 94065
Phone: (650) 654-1900
FAX: (650) 654-3437

From: Rick Bell <RickB@dpr.com>
Date: January 15, 2013 8:09:18 AM PST
To: Bill Clyne <bclyne@floorseal.com>
Subject: Sutter - Castro Valley

Dear Bill:

I wanted to send a quick thank you for the great work at the Sutter Castro Valley Project.

It is my understanding that your MES 100 system worked well throughout the Main Hospital, and the final finish gave a smooth palate for the resilient floors.

The Vapor Seal 309 system that was used in the MOB worked exactly as you had indicated. The three floors with 309 hit the required moisture requirements with the exception of some minor areas that your moisture testing determined would require the MES 100. The 309 also resulted in a significant schedule savings.

The second floor where we, unfortunately in hindsight, decided not to use the 309 required MES 100 throughout to correct the moisture emissions. While we were able to recover the 2nd floor schedule impact, using the Vapor Seal 309 would have ultimately saved us time, money and resulted in a less congested work area on the 2nd floor.

I am certainly a believer in your products and intend to suggest their use on future projects.

Thank you,
Rick Bell
DPR Construction
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