



January 15, 2013

Sue Juzkow Floor Seal Technology Inc. 1005 Ames Avenue Milpitas CA 95035 408.436.8181

Dear Sue,

Webcor and San Francisco General appreciate the great work performed by Floor Seal Technology at the New Trauma Center. All 9 floors of the new hospital were moisture sealed and pumped with a hydraulic cement topping, on time and without incident. The final cementitious surface dramatically improved the slab substrate and meets the flooring requirements for the floor finish trades. Installing the sealer and floor levelers before the wall construction was a major sequencing decision made on this project's schedule. It began on each floor immediately after structural slabs were poured and saved weeks off our interiors schedule and insured the continuity of the vapor barrier system under all interior walls. The flat, smooth floors helped several other trades perform their scope, including the framers.

Your Power Pump System poured over 40,000 SF in a day completing entire floors very quickly. The alternative to pouring the entire deck ahead of walls would have been to do individual rooms after walls were in place. A far longer duration activity than was desired by Webcor for this project.

Webcor will not hesitate to use your Power Pump System again. We understand the Architect is already specifying your system on their next hospital project.

Sincerely,

Spencer Sayles Project Manager

Webcor Builders, SFGH Rebuild

**Turner Construction Company** 



18600 S. Figueroa Street Carson, CA, 90248

September 20, 2012

Bill Clyne Floor Seal Technology, Inc. 1005 Ames Ave. Milpitas, CA 95035

RE: Re: Kaiser Carson Medical Offices Project Number: 120556 Kaiser Carson MOB Leveling

### Dear Bill:

I wanted to let you know how well the Floor Seal Technology PowerPump System worked at our Kaiser Carson project.

Once the building was gutted, it was discovered that the second floor slab was severely cracked, in addition to having significant leveling and elevation issues. We contacted Floor Seal Technology to provide a solution that leveled the deck and prevented the cracks from showing in the finished flooring. The PowerPump System was the recommended solution. Floor Seal Technology designed a testing methodology to ensure that the system would not telegraph cracks through to the finished floor and to show the flatness achievable. Once the test proved successful, Floor Seal Technology got the notice to proceed and began the work on Thursday. Nearly 50,000 square feet was bead blasted, primed with your crack suppression system and topped with self-leveling cement by Tuesday the following week using the PowerPump System.

Your team overcame every obstacle and completed your work on schedule. The final floor was flat and smooth with no cracking even after the walls were installed. We are recommending and intend to use the same system on our next project.

Best regards,

Ed Kustanovich Senior Project Superintendent Turner Construction Company From: Rick Bell < RickB@dpr.com > Date: January 15, 2013 8:09:18 AM PST To: Bill Clyne < bclyne@floorseal.com >

**Subject: Sutter - Castro Valley** 

Dear Bill:

I wanted to send a quick thank you for the great work at the Sutter Castro Valley Project.

It is my understanding that your MES 100 system worked well throughout the Main Hospital, and the final finish gave a smooth palate for the resilient floors.

The Vapor Seal 309 system that was used in the MOB worked exactly as you had indicated. The three floors with 309 hit the required moisture requirements with the exception of some minor areas that your moisture testing determined would require the MES 100. The 309 also resulted in a significant schedule savings.

The second floor where we, unfortunately in hindsight, decided not to use the 309 required MES 100 throughout to correct the moisture emissions. While we were able to recover the  $2^{nd}$  floor schedule impact, using the Vapor Seal 309 would have ultimately saved us time, money and resulted in a less congested work area on the  $2^{nd}$  floor.

I am certainly a believer in your products and intend to suggest their use on future projects.

Thank you, Rick Bell DPR Construction rickb@dpr.com cell 925-596-0710



William Clyne CEO Floor Seal Technology, Inc. 1005 Ames Ave. Milpitas, CA 95035

October 19, 2011

Dear Bill

I would like to express to you that the MES 100 system installed at the Kaiser of Anaheim, was done with the highest level of quality. The cement finish applied by your installers provided a very good surface for the installation of the specified floor. Therefore, I would like to thank you for the work you provided in such a critical project, which was completed in a timely matter. That being said, I'm sure the next building will go even faster.

I'm positive that you will again complete everything in record time.

Thanks,

Jeffrey Lasher

C.O.O.

THE M.S. ROUSE COMPANY INC



June 18 2004

Mr. Bill Clyne CEO Floor Seal Technology 1005 Ames Avenue Milpitas, CA 95035

Dear Bill,

I appreciate all of your company's efforts in correcting the problems with our concrete floors at the Big Dog Garage.

Thank you for helping us identify many of the latent defects in our concrete that were beyond the scope of the MES and Fastfloors furnished by Floor Seal. Although many of the trials were experimental, we finally seem to be getting very close to a final solution. There is only one small problem area left and I have confidence that your team will have this area corrected in the near future.

Thanks again for your diligence.

Jay Leno

Jl:hp

From: "Buessing, Damian J." < DBuessing@henselphelps.com>

**Date:** November 1, 2011 2:20:51 PM PDT

To: "bclyne@floorseal.com" <bclyne@floorseal.com>

**Subject: Floorseal Performance** 

Bill,

I wanted to thank you for the level of performance that Floorseal Technologies has provided at the Kaiser Anaheim project. I spoke with our superintendent and he is very pleased with the manpower that has been provided, your crew's professionalism in the application of your product and in the orderly condition that Floorseal leaves the area once their work is complete. I hope we get the chance to use your product again in the future.

Thank you.

**Damian Buessing** 

Operations Manager Hensel Phelps Construction Co.

3400 E. La Palma Avenue

Anaheim, CA 92807

714.644.7200

949.584.7026 (Cell)

714.644.7255 (Fax)

dbuessing@henselphelps.com

Kaiser Permanente Medical Center Kaiser Foundation Rehabilitation Center 975 Sereno Drive Vallejo, California 94589-2485 (707) 651-1000



August 7, 2000

Bill Clyne, President Floor Seal Technologies 1530 Old Oakland, Suite 120 San Jose, Ca 95112

Dear Bill :

I would like to express my gratitude and appreciation for the work that your company performed in the Hospital PACU at the Vallejo facility. The proximity of patients and staff to the work area made the replacement of the existing floor extremely difficult to coordinate with out disrupting patient care. Your staff were professional and efficient in both the phasing and completion of the work. Both hospital administration and staff are quite pleased with the final product and minimal disruptions experienced. Your willingness to honor the warrantee for the floor system replacement proves that you and your company place a high value on integrity and performance. Thanks again to all of those involved with this project.

Sincerely,

Ron Bass

Assistant Facility Services Director Kaiser Permanente North East Bay



15 Business Park Way | Suite 101 | Sacramento, CA 95828-0912 | p 916.383.4825 | r 916.383.6014

April 02, 2008

William Clyne Floor Seal Technology, Inc. 1005 Ames Avenue Milpitas, CA 95035

William,

On November 15, 2007 we experienced a catastrophic event on our Hospital Expansion project in Santa Rosa. In the early morning hours, an underground water main burst, flooding our construction site, and eventually flooding the entire 30,000sf basement of the operating hospital.

We want to express our sincere appreciation to Floor Seal Technology, Inc. for your assistance in our time of need. Within hours, our efforts to mobilize, move out, clean-up, and rebuild the facility were fully staffed, 24 hours per day, 7 days per week. Together, we maintained this effort and pace for 7 weeks.

We recognize the impact helping us must have had on your on-going operations and your personnel. Drawing significant resources from other projects is not easy and puts at risk your other clients and commitments. For your commitment to HMH and your employees' hard work we are grateful.

Although this started with a tragedy, our client is very complimentary and equally grateful for your contribution to the effort. We could not have done this without you.

Sincerely,

HMH Builders, Inc.

Curtis F. Johnson

Vice President, Operations Manager

cc: Paul Tylar - Kaiser Permanente, Capital Projects

Dave Higgins Jr. - HMH

Builders Square 2725 Datapoint Drive San Antonio, TX 78229

March 26, 1997

Floor Seal Technology, Inc Florida District Office 4415 Florida National Drive Lakeland, FL 33813

Attn: Charlie Bloss

Charlie, just a note to let you know how pleased we are with the job Floor Seal Technology did at our Miami, Florida store. As you know the store number #1372 is considered to be one of our flagship facilities in South Florida. From the initial opening we have had a problem with the tile floors installed on the raceway aisle in the store.

The problem turned out to be water vapor emission coming up through the concrete slab and causing the tile to delaminate. In trying to resolve this problem we initially tried one of the penetrate type sealers and found it to be unsuccessful in just a short period of time. After some research we found Floor Seal Technology and have finally fixed the water vapor emission problem.

Floor Seal Technology did a very professional job and the cooperation between Builders Square and Floor Seal Technology personnel was excellent. We also appreciate you working at nights and on weekends to keep the store operational. If anyone would care to see a successful moisture vapor sealing installation, please have them stop by our store at 13501 South Dixie Highway in Miami, Florida.

Sincerely,

R.H. Phillips Regional Facility Manager



### XES, Inc.

The Xerox Engineering System Company 5853 Rue Ferrari San Jose, California 95138

From: Don Kesner, Facilities Supervisor

Subject: Floor Seal Technology

Date: August 16, 1994

In April of 1992, Garland Floors installed approximately 50,000 square feet of ESD epoxy floor coating in our facility. The coating began to bubble and delaminate all over the floor in about 2 or 3 days.

After investigating all of the available sealers, they chose to use Floor Seal Technology, (FST), and their Fiber Membrane System.

The old floor coating was removed, and replaced with the membrane system over a 2 week period. After the installation, there were 4 or 5 small areas that delaminated again. FST pointed them out to us and corrected them over the next two weekends.

Over the past two years, FST has monitored the floor and repaired any found problems without being called in by Xerox. All of their work was scheduled in the off hours, causing no interruptions to our production activities. There is heavy forklift activity in most of these areas.

I would personally recommend Floor Seal Technology and their system to anyone attempting to combat a flooring moisture problem.

Sincerely,

Don Kesner

cc: Bill Clyne



# Dreyer Medical Clinic Advocate

Croyle, Tim
To: Shand Dill
Subject: Correction of flooring problems
Shand

Just wanted to take a minute to say thank you for helping get the moisture problem at the Dreyer Medical Center at Mercy Campus under control. It isn't often that you find a company willing to go to the extent that yours did to correct a problem so long after the original installation. After going back to the original contractor and getting nowhere It was a complete surprise to get such a quick answer from Floor Seal and to have you come and personally inspect to original installation. I would also like to thank your installer whom made this work flow with the installation of the new floor and the cleanup of the surgical area. Once again thank you for a job that was above and beyond our expectations.

Tim Croyle Facilities Supervisor

Mercy Campus 1221 North Highland Avenue Aurora, Illinois 60506



### INTERTECH FLOORING

7303 Burleston Road Austin, Texas 78760

September 30, 1994

Mr. Bill Clyne Floor Seal Technology, Inc. 129 Cabrillo Street, Suite 201 Costa Mesa. CA 92627

Dear Bill:

I would like to take this opportunity to personally thank you and your firm for the quick response and thoroughness provided on the Dell Computer Corporate Headquarters project.

This year, we were scheduled to install approximately 20,000 square yards of Collins & Aikman Powerbond (Vinyl backed) carpet. Upon testing the slab for moisture, Calcium Chloride tests concluded that there were high levels of moisture vapor emissions radiating from the concrete.

With the fast-paced construction schedule required for this project, our company had no time for delays. Within a few days of our request to your firm to provide the Fiber Seal membrane system, material was on the job. We began the installation, completing approximately 100,000 square feet of Fiber Seal within four weeks.

Floor Seal Technology's ability to react to our immediate requirements enabled Intertech Flooring to keep the original installation schedule required by our contractor, White Construction and client, Dell Computers.

It has been our experience, as in the past with Wilson Art and other projects where Fiber Seal was used, Floor Seal Technology continues to deliver as promised.

Again, thank you for your assistance and team work!

Sincerely,

Intertech Flooring

Bill Imhoff President



### **Marshall Industries**

9320 Telestar Avenue El Monte, California 91731

March 15, 1995

To Whom It May Concern:

In 1992 we began installing epoxy floors at our El Monte facility. We installed approximately 100, 000 square feet during a one year period, but after installing the first phase, we began to have failures due to high levels of moisture vapor in our concrete floors.

The epoxy floor contractor., recommended Floor Seal Technology of San Jose to help correct a moisture problem. Floor Seal Technology first replaced a few 20' x 20' square patches in our forklift lane and then replaced a 10,000 square foot floor in our storage room. We were so pleased with the results of their combined techniques and job-site professionalism that we continued using their services on an additional 1,000 square feet in the warehouse, 8,000 square feet in an assembly room, and on a 100' corridor with a high built quartz floor on top.

I recommend Floor Seal Technology because of their workmanship and because of the professional manner that they demonstrated in every phase of the job. They also have stood behind their work and their warranty.

Sincerely,

Anthony W. Brannan Facilities Manager



### **Marshall Industries**

9320 Telestar Avenue El Monte, California 91731

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Sincerely,

Anthony W. Brannan Facilities Manager



### **Pelican Cove Homeowners Association**

Board of Directors Pelican Lane Redwood Shores, California 94065

November 21, 1996

Mr. Phill Montgomery Floor Seal Technology 604 Remuda Lane San Jose, CA 95112

Re: Pelican Cove Floor Seal Project

Dear Phill,

On behalf of the Pelican Cove Homeowners Association Board of Directors, I would like to extend our sincere thanks to you and your staff for the thorough and professional job that was performed at our complex.

The Floor Seal Technology (FST) personnel were willing to assist in any way to accommodate the Board, the homeowners, as well as the other contractors involved. The interiors were well protected, the exterior adequately cleaned at the end of the project, and, most importantly, the project was always on schedule. As you know, in order to complete the remedial work, it was necessary to displace the homeowners; keeping to the schedule made all the difference in minimizing the impact on the residents of the affected units. The project foreman, Walter, went above and beyond the call of duty in performing his job. We found him to be extremely reliable, skilled and personable. All in all, FST exceeded our expectations and we are confident that we chose the right company to perform the floor sealing work.

Again, on behalf of the association, I want to thank you for the excellent job. Without hesitation we would recommend FST to anyone else considering similar remediation work.

Sincerely,

Kimberly Bruecher
Director
Pelican Cove Homeowners Association



### RUDOLPH COMMERCIAL INTERIORS, INC.

1125 67th STREET OAKLAND, CA. 94608

PHONE: (510) 601-9191 FAX: (510) 601-9199

July 28, 2006 Mr. Bryan Taylor Floor Seal Technology 1005 Ames Avenue Milpitas, CA 95035

Bryan,

We wanted to write and tell you how happy we were with how you handled the problem at 251 Post Suite 310. You took a rather difficult situation and made it come out superbly. We really appreciated your prompt attention to the issue, your professionalism and can do attitude. The tenant in the space was thrilled with the results and how quickly everything was taken care of. Again thank you for the excellent service and we look forward to working with you in the future.

Regards,

Steve Rudolph

Cc: Bill Clyne

S.P.S. Company 200 Clocktower Place Suite E211 Carmel, CA 93923 Tel: (831) 626-1505 Cell: (831) 915-0110 Fax: (831) 626-1240 Email Sps2@sbcglobal.net

June 10, 2003

Mr. Bryan Taylor Floor Seal Technology 1005 Ames Avenue Milpitas, CA 95035

RE: 500 Lighthouse Avenue, Monterey Dear Bryan:

Now that the work is completed, I wanted to take a moment to thank you and your staff for the timely, thorough, and professional manner in which you analyzed, recommended, and installed the MES System 4 with Ardex K- 15 coating in the above building.

Your explanations and assurances give me every confidence that, as long as we do not violate the integrity of the seal/coating, our floor will be free of moisture for at least the next ten years.

As I have already commented to you, the job you did last summer at the Surgery Center at 665 Munras, also in Monterey, has been moisture-free ever since.

Thanks again, and I would be happy to recommend you to anyone with a similar problem.

Sincerely

Louis A. Spagna Property Manager



### 7 SEVEN

754 The Alameda #10 San Jose, Ca 95126 408-280-1644 W 408-280-1818 F

October 2, 2003

Bill Clyne - CEO Floor Seal Technology 1005 Ames Avenue Milpitas, CA 95035

#### Dear Bill:

We wanted to thank you for brining to us what has been a wonderful flooring system!! We have what can only be described as a very demanding environment to say the least in the kitchen and the floor is very cleanable, and durable. Having no grout areas with the floor being completely seamless makes it a real treat to work with. Having the choice of color patterns in the floor made it very appealing to us because of our open kitchen to the dinning room. All of our guest have direct viewing of the floor so it was important to have the color flexibility to match the design of the restaurant. It was also impressive that you were able to have the floor done in three days and working on it the same day you finished the job. We were on a very tight construction schedule and your flooring system saved us time and money! I have to say it is the most innovative system I have seen yet!

One more mention, the health inspector came in and took one look at our floor and said "this is the nicest floor I have seen working at the health department". He didn't even bother to check the whole kitchen once he saw the coving. He was simply amazed. Sincerely,

Hugh W. Parker GM - Partner





### The Jun at Alallard Cobe 5025 Meridian Rd. NE Olympia, Washington 98516

April 21, 2004

Floor Seal Technology 1005 Ames Avenue Milpitas, California 95035

Accounts Receivable:

Enclosed please find check #1043, in the amount of \$5,888.24 in remittance for the completion of the project billing. Your technicians were skilled, expedient and a pleasure to work with. Thank you for your services.

Sincerely,

Vinda Malatesta President

mida Malaterta

Phone: (360) 491-9795 Fax: (360) 491-9646



### W.L. Marocco Development Co.

985 University Avenue, Suite 5 Los Gatos, California 95030

August 22, 1994

RE: Floor Seal Technology

To Whom It May Concern:

Our company owned and managed over 3,000,000 square feet of commercial property in Santa Clara county over the past fifteen years. Approximately six years ago one of our buildings located in Milpitas and occupied by Avantek "Hewlett Packard", had a severe moisture problem. The concrete slab had a reading of 15 pounds according to the calcium, chloride tests. To compound the problem, a crane had fallen on the slab causing it to crack literally hundreds of times. Two previous vinyl floors had failed even after being sealed with penetrants and epoxy sealers. Aventek wanted the slab removed and replaced with a new 18" slab.

The project was approximately 60,000 square feet. We hired Floor Seal Technology to find a less expensive solution. In 1989 Floor Seal Technology removed the floor covering, bead blasted the floor, and floated it with an acrylic modified cement to fill the cracks and voids. They then furnished and installed their fibermat moisture membrane system. We installed Flexco conductive tile over the Floor Seal Technology System, and it was still holding in 1992 when we sold the building.

Floor Seal Technology saved our company over half a million dollars in construction cost and lost rent. Since the Avantek job, we used Floor Seal Technology to seal over 150,000 square feet of light industrial space and were very pleased with the 100% success rate.

We would highly recommend Floor Seal Technology and their products to anyone with moisture problems.

Sincerely,

Janyce M. Webb Operation Manager

cc: Mr. Bill Clyne





December 23, 2003

Floor Seal Technology 1005 Ames Avenue Milpitas, CA 95035

### Dear Bob Allen,

In closing 2003, I wanted to thank you and those in your company for the tenacity and professionalism that was displayed during the building and completion of our projects. We realize the importance of subcontractor and supplier expertise and consider ourselves lucky to have such a diverse and talented pool of individuals and organizations to work with.

During the upcoming year we will continue to pursue new projects and are anxious to increase the size of our commercial division. We hope to include you in this growth.

If you would like to stop by our office to meet the staff or myself, the door is always open. We wish you a happy holiday season and a prosperous new year. Best regards,

Mark Swanson President Bridger Construction Co.





August 2, 2003

Floor Seal Technology 1132 Industry Drive Tukwila, WA 98188

Attn: Drew Nelson

Re: University of Washington William H. Gates School of Law

Dear Mr. Nelson

This letter is to personally convey my thanks and that of our entire management team for the outstanding work your company has performed at the U.W. School of Law construction site. For the past 8 months, I have counted it a privilege to have you and your team doing all of the floor preparation and concrete surface corrections on this project.

There have been many challenges along the way, yet your crew of professionals has risen to meet every one without complaint or incident. Daniel, Robert, Othy and the rest of the individuals who have spent countless hours on this site to deliver the nearly \$200K worth of floor prep and floor leveling bit by bit, hour by hour are to be commended for their great attitudes and excellent final product.

I want to especially thank you for agreeing to perform this project, with the tremendous amount of paperwork and tracking, for rates that others might have walked away from. You had the opportunity to walk away as well, but you chose to take on the task, and from there right to the finish you never looked back. Through all of the challenges of this project, it gave me great confidence to know that you and the Floor Seal team were there taking care of business day after day without fail. It is my opinion that we could not have completed this project without your exceptional effort.

You have our strongest recommendation as we both move on towards future projects. Please

Best Wishes.

Project Manager

11521 E Marginal Way S., Suite 100, Seattle, WA 98168 Ph: 206-241-0229 Fax: 206-241-2699





## HOFFMAN STRUCTURES, INC.

March 14,2003

Floor Seal Technology 20620 84th Ave South Kent, WA 98032

Dear Drew Nelson,

Subject: U.W. Surgery Pavilion "120,000 sq. ft. of Floor Leveling"

I am writing this letter to thank you and your company for the floor work that was completed Nov, 02 out on the U.W. Surgery Pavilion site. The floor prep, leveling and flattening of the floors was a difficult task to be accomplished. Your crew was able to correct our problematic situation in the time frame allowed and within the budget estimated. The other trades were minimally impacted by this work, which allowed our project to stay on course with our completion date. Thank you. for a job well done, and it has been a pleasure to work with Floor Seal Technology and look forward to working with you in the future.

Sincerely,

John Bendle

Hoffman Structures Inc.



JA JONES / Absher Construction 1900 71h Avenue Seattle. WA 93101 (206) 264-1534 / Fax (206) 264-155S

5/7/2004

May 7, 2004

Floor Seal Technology 20620 84th Ave South Kent, WA 98032 Atten: Drew Nelson

Re: Seattle United States Federal Courthouse Dear Mr. Nelson

I am writing to thank you and your site personal for the floor leveling work your company has performed over the past year at the US Federal Courthouse in downtown Seattle Washington. The floor preparation, leveling and flattening of well over 300,000 sq.ft. On 20 floors was a very large and difficult process and your firm accomplished this with a great deal of pride, excellence and Quality (these were a list of priorities that the owners set forth at the very beginning of this project) your crew was able to correct our problematic situation in the time frame allowed and with in the budget estimate we set. Scheduling the material elevator for deliveries and not affecting the workflow of our subcontractors allowed us to stay on schedule on each floor level and meet our completion date. I want to thank you and your crew for a job well done and a special thanks to your Foreman Robert Brandt for all his hard work and efforts, It has been a pleasure to work with Floor Seal Technology and we look forward to working with your firm on future project.

Best Regards,



